# Summary of FY2007 Third Quarter Earnings Results

(for the Nine Months Ended December 31, 2007)



## **Electric Power Development Co., Ltd.**

January 2008



The following contains statements that constitute forward-looking statements, plans for the future, management targets, etc. relating to the Company and/or the J-POWER group. These are based on current assumptions of future events, and there exist possibilities that such assumptions are objectively incorrect and actual results may differ from those in the statements as a result of various factors.

Furthermore, information and data other than those concerning the Company and its subsidiaries/affiliates are quoted from public information, and the Company has not verified and will not warrant its accuracy or dependency.



Operating Revenues rose but Operating Income and Ordinary Income fell (year on year comparison):

Operating Income declined by 9.7 billion yen as a result of continued lower water flow and increase in coal procurement costs as noted in Q2. Rate reductions for hydroelectric and transmission as of September 2007 also had a negative impact.

This was partially offset by an increase in income from our overseas power generation business. The end result was a 4.4 billion yen decline in ordinary income.

#### Summary of Third Quarter Earnings Results (consolidated)

			•	
FY2006	FY2007	Year-on-year change		
3rd Quarter	<b>3rd Quarter</b>			
(AprDec.)	(AprDec.)	Decrease	Decrease(%)	
4,211	4,430	219	5.2%	
657	560	-97	-14.8%	
562	518	-44	-7.8%	
358	351	-7	-2.0%	
	3rd Quarter (AprDec.) 4,211 657 562	3rd Quarter (AprDec.)         3rd Quarter (AprDec.)           4,211         4,430           657         560           562         518	3rd Quarter (AprDec.)         3rd Quarter (AprDec.)         Increase/ Decrease           4,211         4,430         219           657         560         -97           562         518         -44	

(Unit: ¥100 million)



#### Increase in operating revenues (+21.9 billion yen)

Thern	nal power (J-PC	OWER)		<ul> <li>Higher load factor (decrease in periodic inspections)</li> <li>Load factor 72% → 82%(+5 billion kWh)</li> </ul>
Hydro	pelectric power	(J-POW	VER) -6.6 billion yen	<ul> <li>Water supply rate 113%→84%(-2.3 billion kWh)</li> <li>Rate reductions for hydroelectric and transmission in Sep. 2007</li> </ul>
Other	businesses	+7.6 bil	lion yen	Increase in external sales by subsidiaries

#### **Decline in operating income (-9.7 billion yen)**

 Negative: -Lower water flow, rate reductions for hydroelectric and transmission in Sep. 2007
 -Increase in coal procurement costs due to heavy congestion at loading ports (emergency purchases of alternative coal, additional charters of coal carriers)

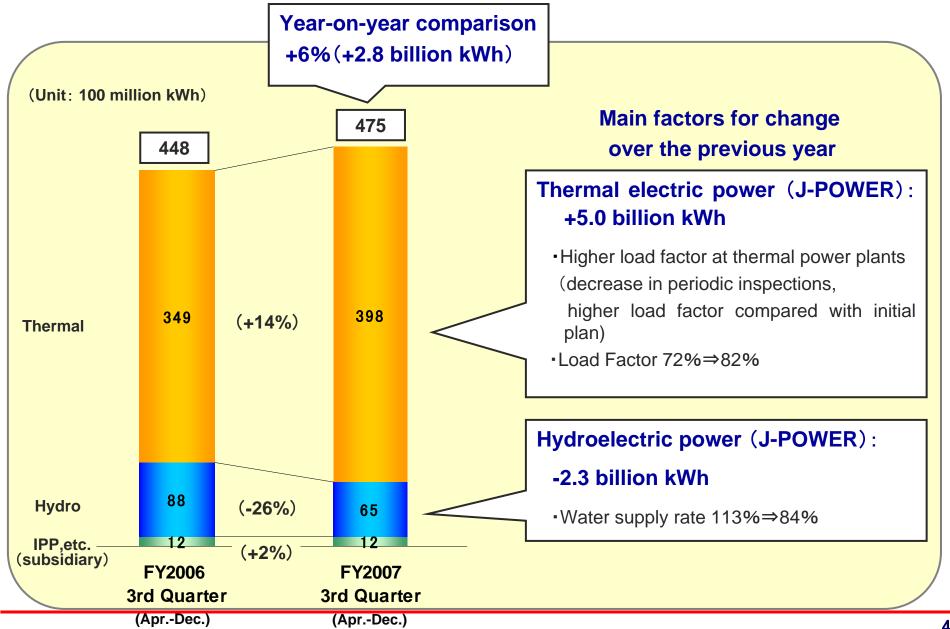
-Mainly due to decrease in amortization of actuarial difference in retirement benefits

Positive: Mainly due to decrease in thermal power plant repair expense in line with our efficiency program and periodic inspection plans

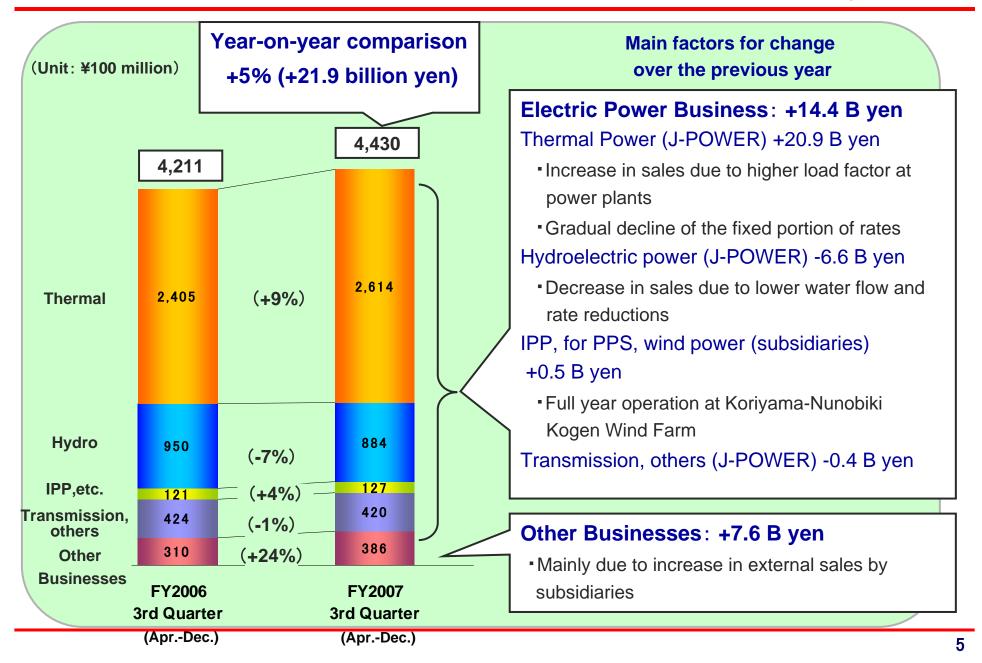
#### **Decline in ordinary income (-4.4 billion yen)**

- Increase in non-operating income:
  - -Increase in income from overseas power generation business
  - -Gain on sale of wind power generation business in Spain









## **Consolidated Income: comparison**



							(Unit: ¥100 million)
		FY2006 3rd Quarter	Interim	FY2007	3rd Quarter	Year-on-year change Increase/	Main Factors for Change
	Operating Devenues	(AprDec.)	(AprSep.)	OctDec.	(AprDec.)	Decrease	
a	Operating Revenues	4,211	2,969	1,461	4,430	219	Higher load factor at thermal, lower water flow,
Ordinary	Electric power business	3,901	2,735	1,309	4,045	144	rate reductions for hydroelectric and transmission
							Mainly due to increase in external sales by
ev	Other businesses	310	234	152	386		subsidiaries
en	Non-operating Revenues	91	122	38		69	
Revenues	Equity income of affiliates	47	54	21	75	28	Increase in overseas power generation business
0,							Mainly due to sale of wind power generation
	Others	44	69	17	85	41	business in Spain
	Total Ordinary Revenues	4,302	3,092	1,499	4,591	288	
õ	Operating Expenses	3,554	2,543	1,327	3,871	316	
Ordinary	Electric power business	3,216	2,291	1,175	3,466	250	
lar							Decrease in amortization of actuarial difference in
Ч Е	Personnel expenses	212	153	75	227	16	retirement benefits
×							Mainly due to higher load factor at thermal power
ĕn	Fuel cost	1,078	936	497	1,433	355	plants, increase in coal procurement costs
Expenses							Decrease in periodic inspections at thermal power
S	Repair expense	301	154	63	216	-85	plants
	Outsourcing expenses	213	139	71	210	-3	
							Decrease due to progress in depreciation, increase
	Depreciation	885	548	275	823	-62	due to reform of tax law
	Others	526	362	195	557	30	Mainly due to increase in waste treatment expenses
	Other businesses	339	252	153	405	66	· · ·
	Non-operating expenses	186	144	58	202	16	
	Interest expenses	168	117	55	172	4	
	Others	18	27	3	30	12	Mainly due to increase in non-business expenses
	Total ordinary expenses	3,741	2,687	1,386	4,073	332	
	Ordinary Income	562	404	113	518	-44	

### **Consolidated Cash Flow**



Overall investment spending increased by 21.7 billion yen compared to the same period a year earlier due mainly to capital expenditures such as construction of the Ohma Nuclear Power Plant. This was partially offset by a decline in investment and loans to overseas power generation businesses.

Year on year comparison: main factors for change in investment cash flow

- > Capital expenditure, mainly for Ohma Nuclear and Isogo New No. 2, increased by 39.8 billion yen
- Investment and loans, mainly to overseas power businesses, declined by 10.1 billion yen
- Gain on sales of investments (sale of wind power business in Spain; transfer of stake in two US power companies, Tenaska and Elwood) increased by 11.8 billion yen
- Free cash flow down 32 billion yen to negative 9.7 billion yen compared with the same period of the previous fiscal year.

						(Unit. ±100 minion)
	FY2006		FY2007		Year-on- year	Main Factors
	3rd Quarter (AprDec.)	Interim (AprSep.)	OctDec. Incr./Decr.	3rd Quarter (AprDec.)		for Change
Operating activities (A)	1,097	695	298	994	-103	Decrease in depreciation cost
Investing activities (B)	-874	-625	-466	-1,091	-217	Increase in capital expenditure, decrease in investment and loans
Financing activities	-236	52	70	122	358	Increase in borrowings and corporate bonds
Free Cash Flow (A+B)	223	71	-168	-97	-320	

(Unit: ¥100 million)



Total value of assets rose 4.7 billion yen as a result of an increase in capital investment mainly for the new Ohma Nuclear and Isogo New No. 2 plants, offsetting depreciation.

**Shareholders' equity ratio improved to 23.8%.** 

						(Unit: ¥100 million
	FY2006		FY2007		change from	Main Factors
	As of March 31	As of Sep. 30	OctDec. Incr./Decr.	As of Dec.31	prior year end Incr./Decr.	for Change
Fixed assets	18,618	18,429	114	18,542	-76	
Electric power business	13,520	13,025	-223	12,802	-718	Decrease due to progress in depreciatio
Other businesses	337	410	-18	392	55	Additional facilities at subsidiaries
Construction in progress Nuclear fuel	2,487	2,932	192	3,124	637	Ohma Nuclear, Isogo New No.2
Nuclear fuel	—	_	101	101	101	Uranium refining cost
						Decrease due to transfer of a part of
Investments, etc.	2,274	2,062	62	2,124	-151	ownership in US power companies
Current assets	1,380	1,642	-139	1,503	123	Increase in accounts receivable
Total	19,998	20,071	-25	20,045	47	
						Increase in corporate bonds,
 5						decrease due to transfer of a part of
Interest-bearing debt	14,215	14,063	121	14,185	-31	ownership in US power companies
Interest-bearing debt Others	1,156	1,141	-68	1,073	-83	Decrease in accrued accounts
Total	15,371	15,204	53	15,257	-114	
Minority interests	15	23	-7	16	2	
	4,612	4,844	-72	4,771	159	Increase in retained earnings
Shareholders' equity	4,627	4,867	-79	4,788	161	
Grand Total	19,998	20,071	-25	20,045	47	
D/E ratio (x)	3.1	2.9		3.0		
Shareholders' equity ratio	23.1%	24.1%		23.8%		

## **FY2007 Consolidated Earnings Forecast**



- We are revising our full year earnings forecast downward in anticipation of the impact of:
  - Decrease in hydroelectric power sales due to continued lower water flow.
  - Further increase in coal procurement costs due mainly to prolonged heavy congestion at loading ports and torrential rain in January.
- We are committed to making group-wide efforts to further lower costs in pursuit of improving the bottom line.

			(Unit: ¥	100 million)
	FY2	2007	Compariso previous	on with the forecast
	Forecast (Previous)	Forecast (Current)	Increase/ Decrease	Increase/ Decrease (%)
Operating Revenues	5,890	5,920	30	0.5%
Operating Income	620	560	-60	-9.7%
Ordinary Income	520	470	50	-9.6%
Net Income	340	320	-20	-5.9%

### FY2007 Consolidated Full-Year Forecast



#### Increase in Operating Revenues (+3 billion yen)

- Thermal electric power: +2 billion yen
   Load factor forecast:81%→ 82%
   (+0.4 billion kWh)
- Hydroelectric power: -1 billion yen
   Water supply rate forecast: 89%→ 86% (-0.4 billion kWh)
- Other businesses: +2 billion yen

#### **Decrease in Operating Income**

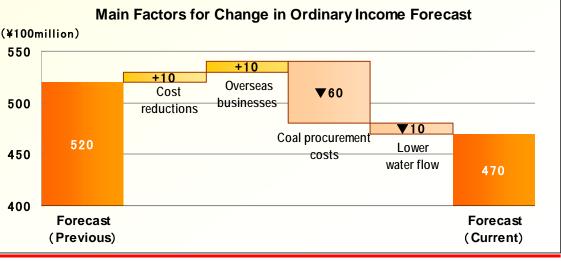
- (-6 billion yen)
- Negative:
  - •Further lower water flow
  - Increase in coal procurement costs

#### Decrease in Ordinary Income (-5 billion yen)

- Improvement in non-operating balance (+1 billion yen):
  - Increase in income from overseas power generation businesses

Main Factors for Increase in Coal Procurement Costs

- Increased negative impact : -6 billion yen
  - -7 billion yen (forecast as of interim period)
  - $\rightarrow$  -13 billion yen (current forecast)
- Factors for the increase:
- Prolonged heavy congestion at Australia's main loading ports
- Reduced export quota ceilings at loading ports in Dec.; operation shutdown at a coal mine due to torrential rain in Jan.
- → Increase in emergency purchases of alternative coal and additional charters of coal carriers





# **APPENDIX**

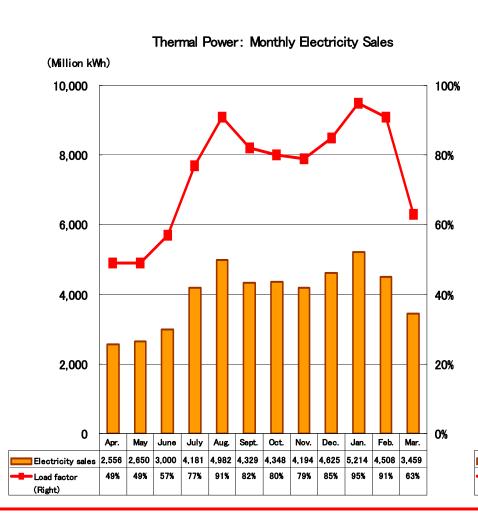
#### Wholesale Electric Power Business: Monthly Electricity Sales

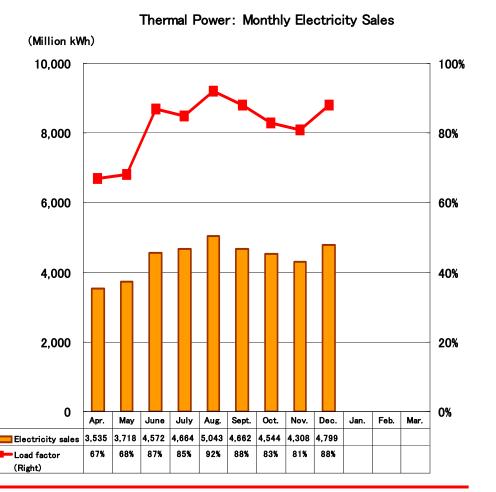


Thermal Power: Apr.2006 - Mar. 2007 Results (Cumulative)

Load factor $\Rightarrow$ 75%Electricity sales $\Rightarrow$ 48.0B kWh

Thermal Power: Apr.2007 – Dec.2007 Results (Cumulative) Load factor ⇒ 82 % Electricity sales ⇒ 39.8B kWh





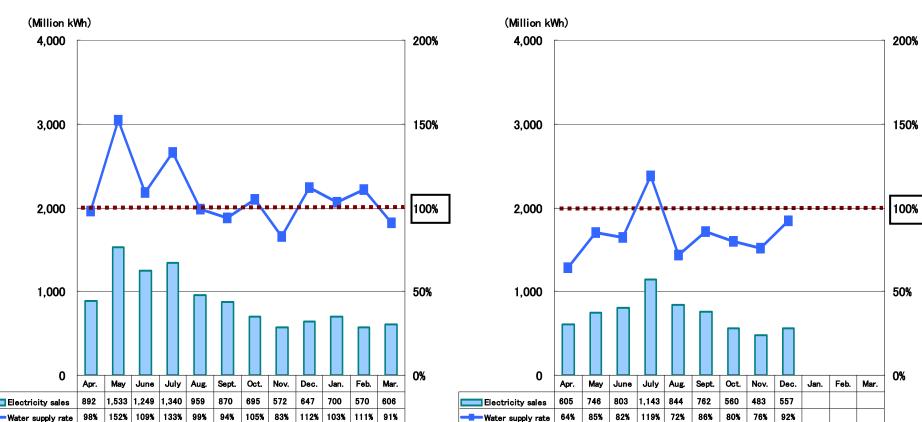


Hydroelectric Power:	Apr.2006 - Mar.2007
	Results (Cumulative)
Water supply rate	⇒ 112%
<b>Electricity sales</b>	⇒ 10.6B kWh

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 Hydroelectric Power: Apr.2007 - Dec.2007 Results (Cumulative)
 Water supply rate ⇒ 84%
 Electricity sales ⇒ 6.5B kWh

Hydroelectric Power: Monthly Electricity Sales



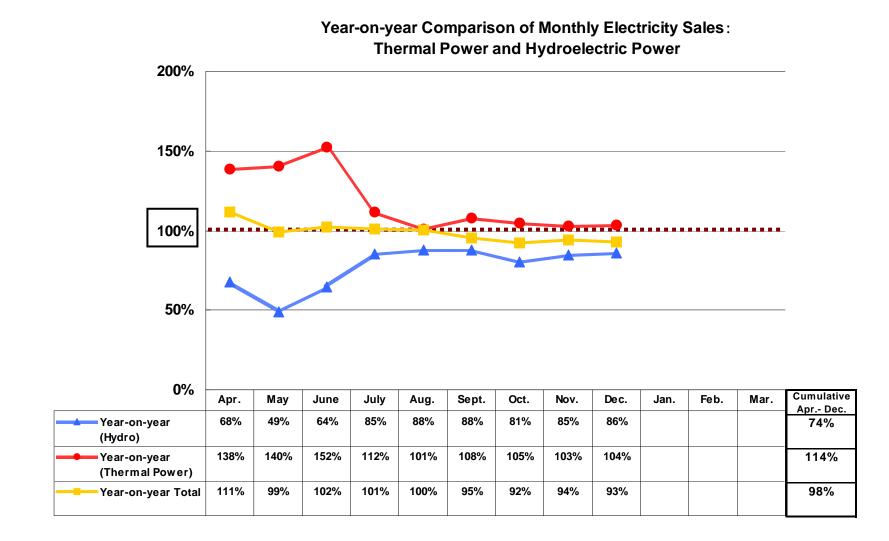
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Hydroelectric Power: Monthly Electricity Sales

#### 13

Wholesale Electric Power Business: Changes in Monthly Electricity Sales



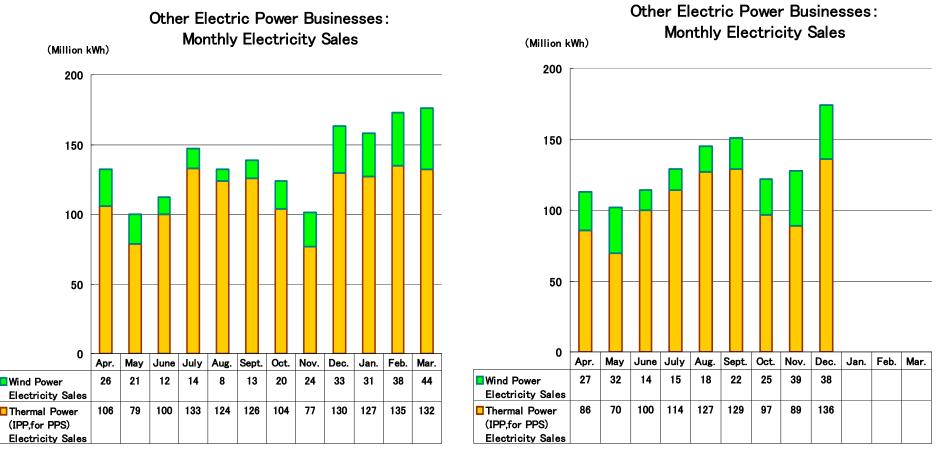


#### **Other Electric Power Businesses: Monthly Electricity Sales**



Other Electric Power Businesses (IPP, for PPS, Wind Power):

Total Electricity Sales (Cumulative Apr.2006 - Mar.2007) ⇒ 1.7 B kWh Total Electricity Sales (Cumulative Apr.2007 - Dec.2007) ⇒ 1.2 B kWh



Note: Does not take proportion of equity holdings into account



					(Ur	nit:¥100 million)
	FY2003	FY2004	FY2005	FY2006	FY2006 3Q	FY2007 3Q
«PL»						
Operating revenues	5,699	5,944	6,219	5,733	4,211	4,430
(EBITDA) <i>※1</i>	2,635	2,372	2,365	2,002	1,580	1,416
Operating income	1,321	1,119	1,015	771	657	560
Ordinary income	444	571	679	555	562	518
Net income	276	356	436	352	358	351
« B S »						
Shareholder's equity	3,596	3,913	4,330	4,612	4,582	4,771
Assets	20,761	20,217	19,647	19,998	19,829	20,045
Interest-bearing debt	15,929	14,980	14,082	14,215	13,992	14,185
« C F »						
Cash flows from operating activities	1,799	1,726	1,739	1,572	1,097	994
Cash flows from investing activities	-645	-606	-723	-1,554	-874	-1,091
Cash flows from financing activities	-1,475	-1,118	-1,036	-22	-236	122
FCF	1,154	1,121	1,016	18	223	-97
Depreciation	1,314	1,253	1,350	1,231	923	857
Capital expenditures	462	509	609	907	667	915
<b>《Group Employees》</b> ※3	5,871	5,925	5,868	6,484	_	_

※1 EBITDA = Operating income + Depreciation

X2 FCF = Cash flow from operating activities + Cash flow from investing activities

X3 All subsidiaries were made consolidated subsidiaries in FY2006, which became a primal cause of year-on-year increase in FY2006.



【 Key ratios : Consolidated】	FY2003	FY2004	FY2005	FY2006	FY2006 3Q	FY2007 3Q
Ordinary Income/Operating Revenues(%)	7.8%	9.6%	10.9%	9.7%	13.3%	11.7%
Shareholders' equity ratio(%)	17.3%	19.4%	22.0%	23.1%	23.1%	23.8%
D/E ratio	4.4	3.8	3.3	3.1	3.1	3.0
<u>ROE(%) %3</u>	10.5%	9.5%	10.6%	7.9%	_	_
<u>ROA(%)<i>*</i></u>	2.1%	2.8%	3.4%	2.8%	_	_
EPS(¥)	304.9 <i>%1</i>	255.0	260.8 <i>※2</i>	211.1	214.8	210.5
BPS(¥)	2,590.0	2,818.0	2,598.9 <i>※2</i>	2,769.0	2,750.8	2,864.7

×1:We've expanded shareholder equity by increasing capital through a third-party allocation of shares in December 2003.

X2: Effective March 1,2006, we carried out a 1.2-for-1 stock split.

These figures are calculated based on the assumption that the said stock split was carried out at the beginning of that year.

X3:ROE=Consolidated current net income / The average of consolidated shareholders' equity at the beginning and the end of the period

%4:ROA=Consolidated ordinary income / The average of consolidated total assets at the beginning and the end of the period

【 Primary data 】	FY2003	FY2004	FY2005	FY2006	FY2006 3Q	FY2007 3Q
Coal:						
Amount purchase (10 thousand ton)	1,828	1,969	2,136	1,890	_	
Load factor of coal-fired thermal power plants (%)	75%	77%	84%	75%	72%	82%
Water supply rate (%)	109%	118%	90%	112%	113%	84%
Australian coal price (FOB, US\$) ※1	26.75	45.00	52.5 <b>~</b> 54.0	52.0 <b>~</b> 53.0	52.0 <b>~</b> 53.0	55.0 <b>~</b> 56.0
Average Exchange rate (¥/US\$) ※2	113	108	113	117	117	117

X1: Reference price

X2:TTM

## Electric Power sales and revenues, Generation capacity: Consolidated



	FY2003	FY2004	FY2005	FY2006	FY2006 3Q	FY2007 3Q
Electric power sales (million kWh)						
Wholesale electric power business	58,787	60,517	62,627	58,672	43,616	46,347
Hydroelectric	10,850	11,172	8,583	10,633	8,757	6,502
Thermal	47,937	49,345	54,044	48,039	34,859	39,844
Other electric power business	517	965	1,701	1,657	1,150	1,175
Total	59,305	61,483	64,328	60,329	44,766	47,522
Electric power revenues (100 million yen)						
Wholesale electric power business	4,535	4,763	4,951	4,500	3,355	3,498
Hydroelectric	1,358	1,371	1,268	1,235	950	884
Thermal	3,177	3,392	3,683	3,265	2,405	2,614
Other electric power business	45	87	165	169	121	127
Transmission	634	612	583	552	414	411
Total	5,213	5,462	5,698	5,221	3,890	4,035
Generation capacity (MW)						
Wholesale electric power business	16,375	16,375	16,375	16,380	16,380	16,380
Hydroelectric	8,551	8,551	8,551	8,556	8,556	8,556
Thermal	7,825	7,825	7,825	7,825	7,825	7,825
Other electric power business	134	375	495	561	495	560
Total	16,509	16,750	16,870	16,941	16,875	16,940



						iit:¥100 million)
	FY2003	FY2004	FY2005	FY2006	FY2006 3Q	FY2007 3Q
Operating revenues	5,699	5,944	6,219	5,733	4,211	4,430
Electric power operating revenues	5,229	5,480	5,732	5,238	3,901	4,045
Other operating revenues	469	464	487	495	310	386
Operating expenses	4,377	4,825	5,204	4,961	3,554	3,871
Electric power operating expenses	3,865	4,317	4,697	4,445	3,216	3,466
Personnel expenses	422	338	213	272	212	227
Fuel cost	859	1,166	1,608	1,499	1,078	1,433
Repair expense	287	475	387	412	301	216
Outsourcing expenses	262	340	314	318	213	210
Depreciation and amortization cost	1,284	1,220	1,315	1,186	885	823
Others	751	778	860	758	526	557
Other operating expenses	513	508	507	517	339	405
Operating income	1,321	1,119	1,015	771	657	560
Non-operating revenues	41	39	76	130	91	161
Non-operating expenses	918	587	412	346	186	202
Interest expenses	835	509	357	226	168	172
Others	82	78	54	121	18	30
Ordinary income	444	571	679	555	562	518



## **Electric Power Development Co., Ltd.**

http://www.jpower.co.jp/