# FY2005 Q1 Earnings Results Presentation



Electric Power Development Co., Ltd.

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## **Forward Looking Statements Disclaimer**



The following contains statements that constitute forward-looking statements, plans for the future, management targets, etc. relating to the Company and/or the J-POWER group. These are based on current assumptions of future events, and there exist possibilities that such assumptions are objectively incorrect and actual results may differ from those in the statements as a result of various factors.



# Summary of FY2005 Q1 Earnings Results

## Key Points Regarding First Quarter FY2005 Consolidated Earnings Results **POWER**



- First quarter (April-June) FY2005 consolidated results:
  - Despite a decline in sales of hydroelectric power caused by lower water flow, on a consolidated basis, the volume of electric power sold rose 8.9% from the prior year and revenue grew 6.5% due to high load factor at thermal power plants and increased sales at power generating subsidiaries.
  - Although expenses increased due to a change in the depreciation method at some thermal power facilities, this was offset by factors such as fewer periodic inspections at thermal power plants and lower personnel expenses compared to the prior year, resulting in an increase in profits for the first quarter.

#### Summary of First Quarter Earnings Results

(Unit: V100 million)

			(Unit. :	¥ 100 million)	
	FY2004 FY2005 Year-		Year-on-ye	r-on-year change	
				increase/	
	1Q	1Q	increase/	decrease	
	(AprJun.)	(AprJun.)	decrease	(%)	
Operating Revenues	1,359	1,447	89	6.5%	
Operating Income	278	303	25	8.9%	
Ordinary Income	214	252	38	17.7%	
Net Income	135	158	23	16.8%	

### Electric Power Business Consolidated Sales



- Hydroelectric power (parent company): The volume of electric power sold declined 25.0% year-on-year due to lower water flow (water supply rate: 87%).
- Thermal electric power (parent company): The volume of electric power sold increased 18.0% year-on-year due to strong demand at each Electric power company.
- Other electric power businesses (subsidiaries): The volume of electric power sold increased 394.3% yearon-year thanks to the contribution of generation subsidiaries such as Ichihara Power (commenced operation in October 2004) and Bay Side Energy (commenced operation in April 2005).

#### FY2005 First Quarter Sales

(Unit: 100million kWh, ¥100million)

						(OIIIt. I	Commindi Kwii, + Icomminon)
	FY2004	1Q	FY2005	1Q	Year-on-	year cha	nge
	Electric Power		Electric Power		Electric Power		
· · · · · · · · · · · · · · · · · · ·	<u>Sales</u>	Revenue	Sales	Revenue	Sales	Revenue	Reference Data
Wholesale Electric Power Business	126	1,136	135	1,166	9	29	
Hydro( 3)	33	365	25	350	8	15	Water Supply Rate( 1):114% 87%
<u>Thermal</u>	93	772	110	816	17	44	Load Factor( 2):59% 69%
Other Electric Power Businesses	1	12	4	38	3		Number of Electric Power Subsidiaries:3 9 (in operation)
Subtotal	127	1,148	138	1,204	11	56	
Transmission	0	153	0	153	-	0	
Total	127	1,301	138	1,357	11	56	

<sup>\*1</sup> Water supply rate = Actual water supply / average water supply over the past 30 years. If the water supply rate is 100%, water supply for the said period is the same as the average water supply rate in the past.

<sup>\*2</sup> Load factor = actual electric power generation volumes / (maximum facility output x number of days in the period x 24 hours)

<sup>\*3</sup> The portion for pumped hydropower is not included in electric power sales. (It is included in revenue because pumped hydropower is a flat rate, and there is no revenue corresponding to sales volume.)

## **Summary of Consolidated Results by Segment**



# Special Characteristics of Results by Segment

#### Electric Power Business

Most revenue is derived from the parent company's hydroelectric, thermal electric, and transmission businesses (wholesale operations).

In 1Q FY2005, high load factor at thermal power plants (parent company) and an increase in sales at power generating subsidiaries contributed to earnings.

#### Other Businesses

These focus on peripheral businesses essential for the operation of power plants and transmission facilities, such as designing, executing, inspecting and maintaining electric power facilities and importing and transporting coal.

Intra-group transactions account for a large proportion of the Company's power plant maintenance and coal transportation activities.

In 1Q FY2005, the volume of coal handled for the parent company grew and sales outside the group by engineering subsidiaries also increased.

Revenue			(Unit: ¥10	Omillion)
	FY2004	FY2005	Year-on-y	ear change
	1Q (AprJun.)	1Q (AprJun.)	increase/ decrease	increse/ decrease (%)
Electric Power Business	1,307	1,368	62	4.7%
Other Businesses	514	570	57	11.0%
Subtotal	1,820	1,939	118	6.5%
Eliminations	462	491	30	6.5%
Consolidated	1,359	1,447	89	6.5%

#### Operating Income

	FY2004	FY2005	Year-on-y	ear change
	1Q (AprJun.)	1Q (AprJun.)	increase/ decrease	increase/ decrease (%)
Electric Power Business	236	271	35	15.0%
Other <u>Businesses</u>	35	27	8	-23.8%
Subtotal	271	298	27	10.0%
Eliminations	7	5	2	-31.1%
Consolidated	278	303	25	8.9%

# **Consolidated Income: Comparison**



		FY2004
		1Q
		(AprJun.)
Ordinary Revenues	Operating revenues	1,359
ä÷	Electric power operating revenues	1,304
aŋ	Hydro	365
$\overline{\mathcal{R}}$		
eV.	Thermal	772
9	IPP, for PPS, Wind power	12 153
ĕ	Transmission	153
0,	Other	3
	Other operating revenues	55
	Non-opearating revenues	13
	Equity income of affiliates	3 10
	Other	10
	Total Ordinary Revenues	1,371
Ordinary Expenses	Operating expenses	1,081
ine	Electric power operating expenses	1,005
Ę	Personnel expenses	113
Ш	Fuel costs	203
þe	Repair expenses	136
ns	Outsourcing expenses	91
Se		000
	Depreciation	299
	Other	163
	Other operating expenses	76
	Non-operating expenses	77
	Interest expenses	76
	Other	1 450
_	Total Other Expenses	1,158
	Ordinary Income	214

		(Unit: ¥100million)
FY2005	Year-on-year change	Main factors for change
1Q	increase/	-
(AprJun.)	decrease	
1,447	89	
1,365	62	
350	15	Decrease in volume of electric power sold due to lower water flow
816	44	Rise in fuel prices and electric power sales, decline in electric power rates
38	26	Increase in sales at generation subsidiaries for PPSs
153	0	
8	6	
82	27	Increase in sales at engineering subsidiaries, etc.
18	5	
5	2	Increase in overseas IPP business
13	3	Increase in dividends received, etc.
1,465	94	
1,145	64	
1,049	44	
77	36	Reduction in retirement benefits expenses
306	103	Increase in fuel prices and volume of electric power sold
104	32	Decrease in periodic inspections at thermal power plants
68	23	Decrease in software depreciation
327	28	Increase due to change in method of depreciation at some thermal power facilities
167	4	
95	19	
69	8	
62	14	Decline in interest rates and loan balances
7	6	Amortization of bond issuance expenses, etc.
1,214	56	
252	38	

#### **Consolidated Cash Flow**



- Capital investments in Oma Nuclear Power Plant and Isogo New No. 2 Coal Fired Thermal Power Plant are expected to increase beginning in the second quarter.
- Although net cash outflow for investing activities over the full year is forecast to increase substantially from the previous fiscal year, free cash flow is expected to remain positive.
  - \* Construction to begin on Isogo New No. 2 Coal Fired Thermal Power Plant (600MW) in August 2005. Construction to begin on Oma Nuclear Power Plant (1,383MW) in August 2006.

				(Unit: ¥100million)
	FY2004 FY2005 Y		Year-on-year	
	1Q (AprJun.)	1Q (AprJun.)	Change	Main Factors for Change
Operating activities (A)	325	292	33	Increase in corporation tax payments
Investing activities (B)	101	129	27	Increase in payments for investments and advances
Financing activities	206	129	77	Increase in proceeds from issuance of corporate bonds
Cash and cash equivalents (change)	40	40	1	
Free cash flow (A+B)	224	163	61	

### **Consolidated Balance Sheet**



- Steady improvement in financial position thanks to reduced interest bearing debt
- Shareholders' equity ratio forecast to be above 20% at end of FY2005 (target of 23% by end of FY2007)

						(Unit: ¥100million)
		FY2004	FY2005		Change from prior year- end	Main Factors for Change
		As of March 31	As of June 30	percent distribu tion	Increase/ decrease	
	Property, Plant and Equipment	18,900	18,742	93.1%	158	
	Power facilities	15,474	15,257	75.8%		Decrease due to progress in depreciation
➤	Other property, plant and equipment	279	260	1.3%	19	
Assets	Construction in progress	1,706	1,786	8.9%	80	Preparatory construction of Oma Nuclear Power Plant
ets	Investment, etc.	1,441	1,440	7.1%	2	
	Current assets	1,317	1,380	6.9%	63	Increase in accounts receivable due to higher sales, etc.
	Total	20,217	20,122	100.0%	94	
Lia	Interest-bearing debt	14,980	14,945	74.3%	35	
Liabilities	Other	1,311	1,178	5.8%		Decrease in accrued taxes, etc.
es	Total	16,291	16,123	80.1%	168	
	Minority interests	12	11	0.1%	1	
	Shareholders' equity	3,913	3,988	19.8%	75	Increase in retained earnings
	Total	20,217	20,122	100.0%	94	
	E Ratio (x) areholders' equity ratio	3.8 19.4%	3.7 19.8%			

## **FY2005 Consolidated Earnings Forecast**



- Earnings forecasts are unchanged.
- Although expenses are projected to increase by 14.3 billion yen over the full year due to a change in the method of depreciation at some thermal power facilities, we will offset this increase by reviewing execution plans relating to overall operating costs.

#### FY2005 Consolidated Earnings Forecast

				(Unit: 🖫	100million)
	FY2004		FY2005		
	Interim results	Full-year results	1Q (AprJun.)	Interim forecast (unchanged)	Full-year forecast (unchanged)
Operating Revenues	2,919	5,944	1,447	2,850	5,780
Ordinary Income	457	571	252	310	550
Net Income	296	356	158	200	360



# . APPENDIX

#### **Wholesale Electric Power Business: Monthly Electricity Sales**



Thermal Power: Apr.- June 2005 Results

(Cumulative)

Load factor 69 %

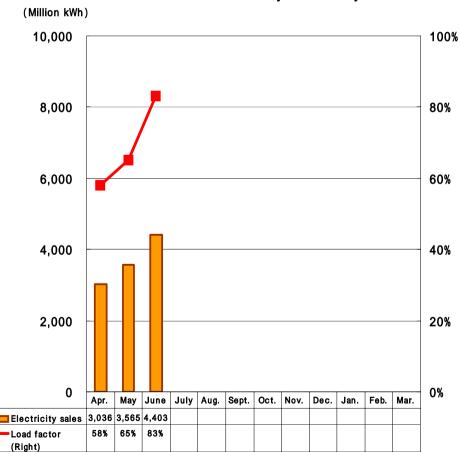
Electricity sales 11.0B kWh

Hydroelectric Power: Apr.- June 2005 Results (Cumulative)

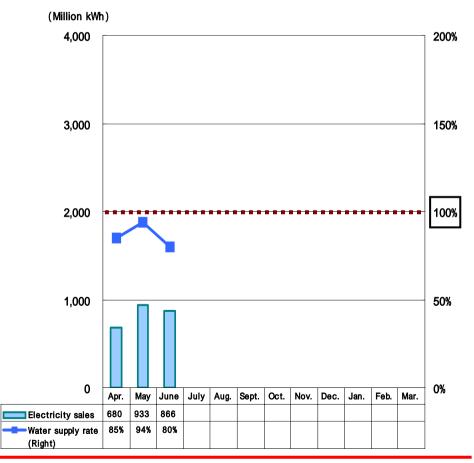
Water supply rate 87 %

Electricity sales 2.5B kWh



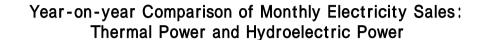


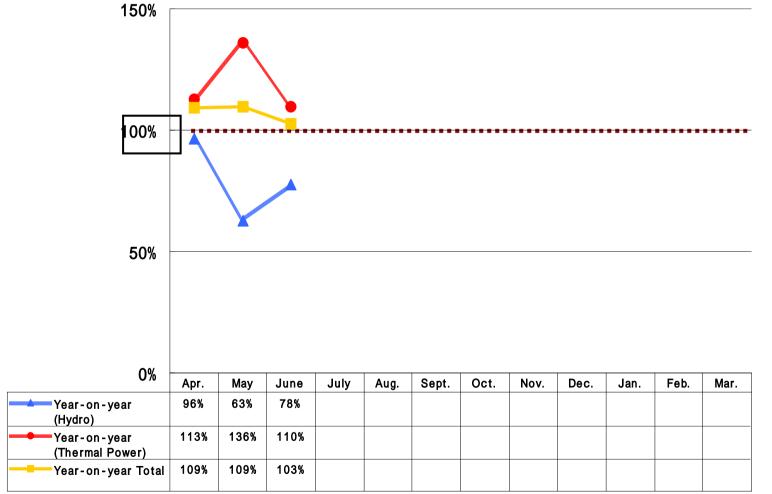
Hydroelectric Power: Monthly Electricity Sales



# Wholesale Electric Power Business: Changes in Monthly Electricity Sales **POWER**







Cumulative AprJun.
75%
118%
107%

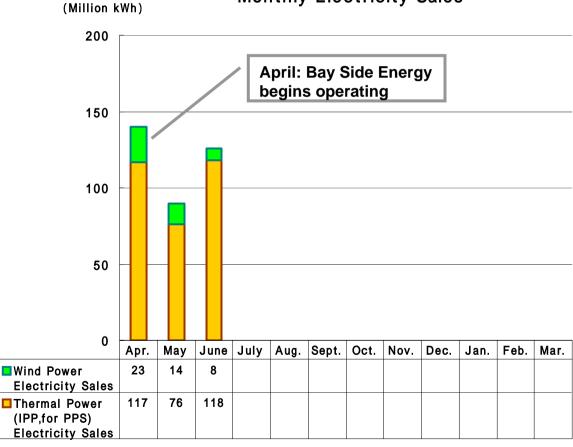
#### Other Electric Power Businesses: Monthly Electricity Sales



Other Electric Power Businesses (IPP, for PPS, Wind Power):

Total Electricity Sales (Cumulative Apr.- June 2005) 0.36 B kWh

# Other Electric Power Businesses: Monthly Electricity Sales



Currently Operating El (Consolidated)	ectric Power Subsidiaries
Thermal Power :	
(IPP)	
Itoigawa Power (for PPS)	134 MW (80%)
Ichihara Power	110 MW (60%)
Bay Side Energy	108 MW (100%)
Wind Power: Dream-Up Tomamae Green Power Kuzum Nikaho-Kogen Nagasaki Shikamacl Green Power Aso J-Wind TAHARA  Note: equity stake sh	naki 21 MW (100%) 25 MW (67%) hi 15 MW (70%) 18 MW (81%) 22 MW (66%)
	·

Note: Does not take proportion of equity holdings into account